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## Chapter 6 Formal dialectical approaches

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**[6.4] Rescher's dialectic**

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**[6.9] Walton and Krabbe**

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Biro, J. I. & Siegel, H. (1992), Blair, J. A. (2011a), Blair, J. A. & Johnson, R. H. (1987), Freeman, J. B. (1988), Govier, T. (1999), Hamblin, C. L. (1970), Johnson, R. H. (1990),

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#### **[7.4] Finocchiaro**

Finocchiaro, M. A. (1980, 1989, 2005a, 2005b, 2010), Pinto, R. C. (2007), Wagemans, J. H. M. (2011a), Woods, J. (2008)

#### **[7.5] Govier**

Allen, D. (1990), Blair, J. A. (2013), Govier, T. (1985, 1987, 2010), Wellmann, C. (1971), Wisdom, J. (1991)

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#### **[7.7] Freeman**

Beardsley, M. C. (1950a), Cohen, J. L. (1992), Eemeren, F. H. van & Grootendorst, R. (1984, 1992a), Freeman, J. B. (1991, 2005a, 2005b, 2011a), Grice, H. P. (1975), Hart, H. L. A. (1951), Krabbe, E. C. W. (2007), Plantinga, A. (1993), Pollock, J. L. (1995), Reed, C. A. & Rowe, G. W. A. (2004), Rescher, N. (1977), Snoeck Henkemans, A. F. (1992, 1994), Thomas, S. N. (1986), Walton, D. N. (1996a), Wigmore, J. H. (1931)

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Eemeren, F. H. van & Kruijer, T. (1987), Garssen, B. (2001), Grennan, W. (1997), Hastings, A. C. (1963), Kienpointner, M. (1992), McBurney, P. & Parsons, S. (2001), Gordon, T. F., Prakken, H. & Walton, D. N. (2007), Wagemans, J. H. M. (2011b), Walton, D. N. (1989, 1996a, 1996b, 1997, 1998b, 2002b, 2008a, 2008b, 2010), Walton, D. N. & Krabbe, E. C. W. (1995), Walton, D. N., Reed, C. A. & Macagno, F. (2008), Woods, J. & Walton, D. N. (1989)

**[7.9] Hansen**

Hansen, H. V. (2002a, 2002b, 2006, 2011a, 2011b, 2011c), Hansen, H. V. & Pinto, R. C. (1995), Hansen, H. V. & Walton, D. N. (2013), Hintikka, J. (1987), Johnson, R. H. (2000), Walton, D. N. (1996b, 2006), Woods, J. & Hansen, H. V. (1997)

**[7.10] Hitchcock**

Eemeren, F. H. van, Grootendorst, R. & Kruiger, T. (1984), Freeman, J. B. (1991), Girle, R., Hitchcock, D. L., McBurney, P. & Verheij, B. (2004), Hitchcock, D. L. (2002b, 2002c, 2003, 2005a, 2006b, 2011b), Jenicek, M., Croskerry, P. & Hitchcock, D. L. (2011), Jenicek, M. & Hitchcock, D. L. (2005), Johnson, R. H. (1996), Johnson, R. H. & Blair, J. A. (2000), McBurney, P., Hitchcock, D. L. & Parsons, S. (2007), Perelman, C. & Olbrechts-Tyteca, L. (1969)

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Bakhtin, M. M. (1981, 1986), Blair, J. A. (2000) Eemeren, F. H. van & Grootendorst, R. (1995), Schulz, P. (2006), Sperber, D. & Wilson, D. (1986), Tindale, C. W. (1999, 2004, 2006, 2010a)

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**Chapter 8 Communication studies and rhetoric****[8.1] Development of communication studies and rhetoric**

Cohen, H. (1994), Winans, J. A. & Utterback, W. E. (1930), Yost, M. (1917)

**[8.2] Debate**

Baker, G. P. (1895), Baker, G. P. & Huntington, H. B. (1905), Branham, R. J. (1991), Chesebro, J. W. (1968, 1971), Dauber, C. E. (1988), Dewey, J. (1916), Ehninger, D. & Brockriede, W. (1963), Eemeren, F. H., van & Houtlosser, P. (Eds. 2002), Fadely, L. D. (1967), Foster, W. T. (1908), Freeley, A. J. & Steinberg, D. L. (2009), Goodnight, G. Th. (1980, 1991), Gray, G. W. (1954), Guthrie, W. (1954), Hastings, A. C. (1962), Howell, W. S. (1940), Hultzen, L. S. (1958), Ivie, R. L. (1987), *Journal of the American Forensic Association*, (1982), Kaplow, L. (1981), Laycock, C. & Scales, R. L. (1904), Lewinski, J. D., Metzler, B. R. & Settle, P. L. (1973), Lichtman, A., Garvin, C. & Corsi, J. (1973), Lichtman, A. J. & Rohrer, D. M.

(1980), Mills, G. E. (1964), Mitchell, G. (1998), Nadeau, R. (1958), Patterson, J. W. & Zarefsky, D. (1983), Rieke, R. D. & Sillars, M. O. (1975), Rowell, E. Z. (1932), Shaw, W. C. (1916), Warnick, B. & Inch, E. S. (1989), Whately, R. (1963), Willard, C. A. (1976), Windes, R. R. & Hastings, A. C. (1969), Zarefsky, D. (1969, 1982)

### **[8.3] Starting points for theorizing**

Brockriede, W. (1992), Burleson, B. R. (1979, 1980), Farrell, T. B. (1977), Hample, D. (1977a, 1977b, 1978, 1979a, 1979b, 1980, 1981, 1978, 1992), Kneupper, C. W. (1979), McKerrow, R. E. (1977), O'Keefe, D. J. (1992), Wenzel, J. W. (1992), Willard, C. A. (1976, 1978, 1983, 1989, 1996), Young, M. J. & Launer, M. K. (1995), Zarefsky, D. (1980, 1995)

### **[8.4] Historical-political analysis**

Brockriede, W. (1992), Campbell, J. A. (1993), Cohen, H. (1994), Leff, M. C. (2003), Leff, M. C. & Mohrmann, G. P. (1993), Newman, R. P. (1961), Schiappa, E. (2002), Williams, D. C., Ishiyama, J. T., Young, M. J. & Launer, M. K. (1997), Young, M. J. & Launer, M. K. (1995), Zarefsky, D. (1980, 1986, 1990)

### **[8.5] Rhetorical studies**

Bitzer, L. F. (1999), Brummett, B. (1999), Ehninger, D. (1970), Fahnestock, J. (2011), Farrel, T. B. (1999), Finnegan, C. A. (2003), Fisher, W. R. (1987), Gross, A. (1990), Hunter, A. (Ed. 1990), Johnstone Jr, H. W. (1959, 1970, 1983), Keith, W. (Ed. 1993), Kellner, H. (1989), Lucaites, J. L. & Condit, C. M. (1999), McBurney, J. H. (1994), McCloskey, D. N. (1985), Natanson, M. & Johnstone Jr., H. W. (1965), Nelson, J. S., Megill, A. & McCloskey, D. N. (Eds. 1987), Prelli, L. J. (1989), Schiappa, E. (2001), Schiappa, E. & Swartz, O. (1994), Scott, R. L. (1999), Simons, H. W. (1990)

### **[8.6] Argument fields and spheres**

Balthrop, V. W. (1989), Biesecker, B. (1989), Birdsell, D. S. (1989), Dauber, C. E. (1988, 1989), Dunbar, N. R. (1986), Goodnight, G. Th. (1980, 1982, 1987a, 1987b, 2012), Goodnight, G. Th. & Gilbert, K. (2012), Gronbeck, B. E. (Ed. 1989), Hazen, M. D. & Hynes, T. J. (2011), Holmquest, A. H. (1989), Hynes, T. J. (1989), Klumpp, J. F., Riley P. & Hollihan, T. H. (1995), Lyne, J. (1983), Mandziuk, R. M. (2011), Palczewski, C. H. (2002, 2012), Peters, T. N. (1989), Rowland, R. C. (1992, 2012), Schiappa, E. (1989, 2012), Sillars, M. O. (1981), Toulmin, S. E. (1972, 2003), Willard, C. A. (Ed. 1982, 1992), Zarefsky, D. (1992, 2012)

**[8.7] Normative pragmatics**

Eemeren, F. H. van (1990), Goodwin, J. (2005, 2007), Jacobs, S. (1998, 2000), Manolescu, B. I. (2006), Kauffeld, F. J. (1998, 2009)

**[8.8] Persuasion research**

Amjarso, B. (2010), Eagly, A. H. & Chaiken, S. (1993), Hoeken, H. (1999), O'Keefe, D. J. (2002), O'Keefe, D. J. & Jackson, S. (1995), Petty, R. E. & Cacioppo, J. T. (1986a, 1986b)

**[8.9] Interpersonal communication**

Aakhus, M. (2003, 2011), Aakhus, M. & Lewiński, M. (2011), Benoit, P. J. (1981, 1983), Benoit, P. J. & Benoit, W. E. (1990), Canary, D. J., Brossman, B. G. & Seibold, D. R. (1987), Canary, D. J. & Sillars, M. O. (1992), Canary, D. J., Weger, H. & Stafford, L. (1991), Craig, R. T. & Tracy, K. (Eds. 1983, 2005, 2009), Eemeren, F. H. van, Grootendorst, R., Jackson, S. & Jacobs, S. (1993), Hample, D. (2005), Hample, D., Warner, B. & Young, D. (2009), Hicks, D. & Eckstein, J. (2012), Jackson, S. (1983, 1992), Jackson, S. & Jacobs, S. (1980, 1982), Jacobs, S. (1989), Jacobs, S. & Jackson, S. (1981, 1982, 1983, 1989), Johnson, K. L. & Roloff, M. E. (2000), O'Keefe, B. J. & Benoit, P. J. (1982), Putnam, L. L., Wilson, S. R., Waltman, M. S. & Turner, D. (1986), Sacks, H., Schegloff, E. A. & Jefferson, G. (1974), Trapp, R. (1990), Weger, H. (2001, 2002, 2013), Willard, C. A. (1989)

**Chapter 9 Linguistic approaches****[9.2] Grize's natural logic**

Borel, M.-J. (1989, 1991, 1992), Borel, M.-J., Grize, J.-B. & Miéville, D. (1983), Campos, M. (2010), Culioli, A. (1990, 1999), Gattico, E. (2009), Gomez Diaz, L. M. (1991), Grize, J.-B. (1982, 1986, 1996, 2004), Herman, T. (2010), Maier, R. (1989), Piaget, J. (1923), Piaget, J. & Beth, E. W. (1961), Sitri, F. (2003)

**[9.3] Ducrot and Anscombe's semantic approach**

Anscombe, J.-C. & Ducrot, O. (1983, 1989), Apothéloz, D., Brandt P.-Y. & Quiroz, G. (1991), Atayan, V. (2006), Bassano, D. (1991), Bassano, D. & Champaud, C. (1987a, 1987b, 1987c), Carel, M. (1995, 2001, 2011), Carel, M. & Ducrot, O. (1999, 2009), Ducrot, O. (1980, 1984, 1990, 2001, 2004), Ducrot, O., Bourcier, D., Bruxelles, S., Diller, A.-M., Fouquier, E., Gouazé, J., Maury, L., Nguyen, T. B., Nunes, G., Ragunet

de Saint-Alban, L., Rémis, A. & Sirdar-Iskander, Chr. (1980), Eemeren, F. H. van & Grootendorst, R. (1994a), Grize, J.-B. (1996), Iten, C. (2000), Lundquist, L. (1987), Meyer, M. (1986b), Moeschler, J. & Spengler, N. de (1982), Nølke, H. (1992), Puig, L. (2012), Quiroz, G., Apothélos, D. & Brandt, P.-Y. (1992), Rocci, A. (2009), Snoeck Henkemans, A. F. (1995a, 1995b), Verbiest, A. E. M. (1994), Verhagen, A. (2007), Žagar, I. Ž. (1995b, Ed. 1996)

#### **[9.4] Francophone discourse analytic approaches**

Amossy, R. (1991, Ed. 1999, 2001, 2002, 2005, 2006, 2009a, 2010), Amossy, R. & Herschberg Pierrot, A. (Eds. 2011), Barthes, R. (1988), Caffi, C. I. & Janney, R. W. (1994), Doury, M. (1997, 2004a, 2004b, 2005, 2006, 2009), Koren, R. & Amossy, R. (Eds. 2002), Lausberg, H. (1960), Plantin, C. (1990, 1995, 1997, 2002, 2003, 2004a, 2004b, 2005, 2009a, 2009b, 2010, 2011), Plantin, C., Doury, M. & Traverso, V. (2000), Scherer, K. R. (1984), Ungerer, F. (1997)

#### **[9.5] The Luganese semantic-pragmatic approach**

Eemeren, F. H. van & Grootendorst, R. (1992a, 2004), Eemeren, F. H. van & Houtlosser, P. (2002b), Greco Morasso, S. (2011), Palmieri, R. (2009), Rigotti, E. (2009), Rigotti, E. & Greco [Morasso], S. (2004, 2006, 2009, 2010), Rigotti, E. & Rocci, A. (2005), Rocci, A. (2008), Wierzbicka, A. (1997)

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### **Chapter 10 The pragma-dialectical theory**

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R. & Snoeck Henkemans, A. F., with Blair, J. A., Johnson, R. H., Krabbe, E. C. W., Plantin, C., Walton, D. N., Willard, C. A., Woods, J. & Zarefsky, D. (1996), Eemeren, F. H. van & Houtlosser, P. (1999, 2000a, 2000b, 2002a, 2002b, 2003a, 2003b, 2007, 2008), Eemeren, F. H. van, Houtlosser, P., Ihnen [Jory], C. & Lewiński, M. (2010), Eemeren, F. H. van, Houtlosser, P. & Snoeck Henkemans, A. F. (2007, 2011), Eemeren, F. H. van, Jackson, S. & Jacobs, S. (2011), Eemeren, F. H. van, Meuffels, B. & Verburg, M. (2000), Fairclough, N. (1995), Feteris, E. T. (1989, 1999, 2002, 2009), Finocchiaro, M. (2006), Fisher, A. (2004), Foss, S., Foss, K. & Trapp, R. (1985), Frank, D. A. (2004), Garssen, B. J. (1997, 2002, 2009), Garssen, B. & Laar, J. A. van (2010), Garver, E. (2000), Gerber, M. (2011), Gerlofs, J. M. (2009), Gerritsen, S. (1999), Gilbert, M. A. (1997, 2001, 2005), Goodnight, G. T. & Pilgram, R. (2011), Goodwin, J. (1999), Greco Morasso, S. (2009), Grice, H. P. (1989), Groarke, L. (1995), Habermas, J. (1971, 1981, 1994, 1996), Hall, P. A. & Taylor, R. C. R. (1996), Hamblin, C. L. (1970), Hample, D. (2003, 2007), Hansen, H. (2003), Hietanen, M. (2005), Hohmann, H. (2002), Houtlosser, P. (1995, 2003), Hymes, D. (1972), Iețcu-Fairclough, I. (2009), Ihnen Jory, C. (2010, 2012b), Jackson, S. (1992, 1995), Jackson, S. & Jacobs, S. (2006), Jacobs, S. (1987), Jacobs, S. & Aakhus, M. (2002), Jansen, H. (2003, 2005), Johnson, R. H. (1995, 2000, 2003), Jungslager, F. S. (1991), Kauffeld, F. (2006), Kennedy, G. A. (1994), Kloosterhuis, H. T. M. (2002, 2006), Kock, C. (2003b, 2007), Koetsenruijter, A. W. M. (1993), Krabbe, E. C. W. (2002), Kutrovátz, G. (2009), Laar, J. A. van (2008), Labrie (2012), Levinson, S. C. (1992), Lewiński, M. (2010b), Lumer, C. (2010, 2012), Lunsford, A., Wilson, K. & Eberly, R. (2009), Mohammed, D. (2009), Muraru, D. (2010), Oostdam, R. J. (1991), Perelman, C. & Olbrechts-Tyteca, L. (1969), Pike, K. L. (1967), Pinto, R. C. & Blair, J. A. (1989), Plug, H. J. (1999, 2000a, 2000b, 2002, 2010, 2011), Poppel, L. van (2011, 2013), Poppel, L. van & Rubinelli, S. (2011), Popper, K. R. (1972, 1974), Rees, M. A. van (1989, 1991, 1992a, 1992b, 1994a, 1994b, 1995a, 1995b, 2001, 2003, 2009), Rigotti, E. & Rocci, A. (2006), Searle, J. R. (1969, 1979, 1995), Siegel, H. & Biro, J. (2010), Slot, P. (1993), Smith, E. E. & Medin, D. L. (1981), Snoeck Henkemans, A. F. (1992, 2005, 2009a, 2009b, 2011), Swearingen, C. J. & Schiappa, E. (2009), Tindale, C. W. (1999, 2004), Tonnard, Y. M. (2011), Toulmin, S. E. (1976), Tseronis, A. (2009), Verbiest, A. E. M. (1987), Viskil, E. (1994), Wagemans, J. H. M. (2009, 2011), Walton, D. N. (1991a, 1991b, 1992a, 1998b, 1999, 2007a), Walton, D. N. & Krabbe, E. C. W. (1995), Wenzel, J. W. (1990), Wohlrapp, H. (2009), Woods, J. (1991, 2004, 2006), Woods, J. & Walton, D. N. (1989), Wreen, M. J. (1994), Zemplén, G. A. (2008), Zenker, F. (2007a, 2007b).

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## Chapter 11 Artificial intelligence

### [11.1] Argumentation in artificial intelligence

Bench-Capon, T. J. M. & Dunne, P. E. (2007), Prakken, H. & Vreeswijk, G. A. W. (2002), Rahwan, I. & Simari, G. R. (Eds. 2009), Reed, C. A. & Norman, T. J. (2004, Eds. 2004)

### [11.2] Non-monotonic logic

Antonelli, G. A. (2010), Bratko, I. (2001), Gabbay, D. M., Hogger, C. J. & Robinson, J. A. (Eds. 1994), Gelfond, M. & Lifschitz, V. (1988), Ginsberg, M. L. (1994), Kowalski, R. A. (2011), Kyburg, H. E. (1994), Makinson, D. (1994), Nute, D. (1994), Reiter, R. (1980)

### [11.3] Defeasible reasoning

d'Avila Garcez, A. S., Lamb, L. C. & Gabbay, D. M. (2009), Bondarenko, A., Dung, P. M., Kowalski, R. A. & Toni, F. (1997), Gómez Lucero, M., Chesñevar, C. & Simari, G. (2009, 2013), Hart, H. L. A. (1951), Hitchcock, D. L. (2001, 2002a), Loui, R. P. (1995), Pollock, J. L. (1987, 1995), Prakken, H. (2005a, 2010), Toulmin, S. E. (2003), Verheij, B. (1996a)

### [11.4] Abstract argumentation

Baroni, P., Caminada, M. & Giacomin, M. (2011), Caminada, M. (2006), Dung, P. M. (1995), Dunne, P. E. (2007), Dunne, P. E. & Bench-Capon, T. J. M. (2003), Egly, U., Gaggl, S. A. & Woltran, S. (2010), Jakobovits, H. & Vermeir, D. (1999), Pollock, J. L. (1994), Verheij, B. (1996b, 2007)

### [11.5] Arguments with structure

Amgoud, L., Cayrol, C., Lagasque-Schiex, M. C. & Livet, P. (2008), Antoniou, G., Billington, D., Governatori, G. & Maher, M. (2001), Besnard, P. & Hunter, A. (2008), Bondarenko, A., Dung, P. M., Kowalski, R. A. & Toni, F. (1997), Cayrol, C. & Lagasque-Schiex, M. C. (2005), Chesñevar, C. I., Simari, G. R., Alsinet, T. & Godo, L. (2004), Falappa, M. A., Kern-Isberner, G. & Simari, G. R. (2002), García, A. J., & Simari, G. R. (2004), Gordon, T. F., Prakken, H. & Walton, D. N. (2007), Hage, J. C. (1997), Modgil, S. (2005), Poole, D. L. (1985), Prakken, H. (1997), Simari, G. R. & Loui, R. P. (1992), Verheij, B. (2003a, 2005a, 2005b), Vreeswijk, G. A. W. (1997)

### [11.6] Argument schemes

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**[11.7] Argumentation dialogues**

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**[11.9] Case-based reasoning**

Aleven, V. (1997), Aleven, V. & Ashley, K. D. (1997a, 1997b), Ashley, K. D. (1989), Branting, L. K. (1991, 2000), Rissland, E. L. & Ashley, K. D. (1987, 2002), Roth, B. (2003)

**[11.10] Values and audiences**

Bench-Capon, T. J. M. (2003), Bench-Capon, T. J. M. & Sartor, G. (2003), Berman, D. & Hafner, C. (1993)

**[11.11] Argumentation support software**

Bench-Capon, T. J. M., Araszkievicz, M., Ashley, K., Atkinson, K., Bex, F., Borges, F., Bourcier, D., Bourguine, D., Conrad, J. G., Francesconi, E., Gordon,

T. F., Governatori, G., Leidner, J. L., Lewis, D. D., Loui, R. P., McCarty, L. T., Prakken, H., Schilder, F., Schweighofer, E., Thompson, P., Tyrrell, A., Verheij, B., Walton, D. N. & Wyner, A. Z. (2012), Braak, S. W. van den, Vreeswijk, G. A. W. & Prakken, H. (2007), Chesñevar, C., McGinnis, J., Modgil, S., Rahwan, I., Reed, C., Simari, G., South, M., Vreeswijk, G. A. W. & Willmott, S. (2006), Gelder, T. van (2007), Karacapilidis, N. & Papadias, D. (2001), Kirschner, P. A., Buckingham Shum, S. J. & Carr, C. S. (Eds. 2003), Kunz, W. & Rittel, H. (1970), Pollock, J. L. (1989), Rittel, H. & Webber, M. (1973), Scheuer, O., Loll, F., Pinkwart, N. & McLaren, B. M. (2010), Suthers, D. (1999), Suthers, D., Weiner, A., Connelly, J. & Paolucci, M. (1995), Thagard, P. (1992)

### **[11.12] Burden of proof, evidence, and argument strength**

Bex, F. J. (2011), Bex, F. J., Koppen, P. van, Prakken, H. & Verheij, B. (2010), Bex, F. J. & Verheij, B. (2012), Dung, P. M. & Thang, P. M. (2010), Fenton, N. E., Neil, M. & Lagnado, D. A. (2012), Fitelson, B. (2010), Hepler, A. B., Dawid, A. P. & Leucari, V. (2007), Hunter, A. (2013), Jensen, F. V. & Nielsen, T. D. (2007), Josephson, J. R. & Josephson, S. G. (Eds. 1996), Kjaerulff, U. B. & Madsen, A. L. (2008), Pearl, J. (1988, 2009), Pollock, J. L. (2006, 2010), Prakken, H. & Sartor, G. (2007, 2009), Riveret, R., Rotolo, A., Sartor, G., Prakken, H. & Roth, B. (2007), Talbott, W. (2011), Taroni, F., Aitken, C., Garbolino, P. & Biedermann, A. (2006), Verheij, B. (2012), Zukerman, I., McConachy, R. & Korb, K. (1998)

### **[11.13] Applications and case studies**

Atkinson, K. (2012), Buckingham Shum, S. & Hammond, N. (1994), Crosswhite, J., Fox, J., Reed, C. A., Scaltsas, T. & Stumpf, S. (2004), Elhadad, M. (1995), Fox, J. & Das, S. (2000), Fox, J. & Modgil, S. (2006), Grasso, F. (2002), Grasso, F., Cawsey, A. & Jones, R. (2000), Green, N. (2007), Hunter, A. & Williams, M. (2010), McCarty, L. (1995), Mochales Palau, R. & Moens, S. (2009), Rahwan, I. & McBurney, P. (2007), Reed, C. A. (1999), Reed, C. A. & Grasso, F. (2007), Teufel, S. (1999)

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## **Chapter 12 Related disciplines and non-Anglophone areas**

### **[12.2] Critical discourse analysis**

Atkin, A. & Richardson, J. E. (2007), Dijk, T. A. van (2001), Eemeren, F. H. van (2010), Eemeren, F. H. van & Grootendorst, R. (1992a), Fairclough, N. (2001, 2003), Fairclough, I. & Fairclough, N. (2012), Forchtner, B. & Tominc, A. (2012), Fowler, R. & Kress, G. (1979), Iețcu-Fairclough, I. (2008, 2009), Ihnen [Jory], C. & Richardson, J. E. (2011), Reisigl, M. & Wodak, R. (2009), Simpson, P. (1993),

Titscher, S., Meyer, M., Wodak, R. & Vetter, E. (2000), Walton, D. N. (2007b), Walton, D. N., Reed, C. & Macagno, F. (2008), Widdowson, H. G. (1998), Wodak, R. (2009)

### **[12.3] Historical controversy analysis**

Crawshay-Williams, R. (1957), Dascal, M. (1998, 2001, 2007, 2008), Dascal, M. & Boantz, V. D. (Eds. 2011), Eemeren, F. H. van & Garssen, B. (Eds. 2008), Engelhardt, H. T. & Caplan, A. L. (Eds. 1987), Ferreira, A. (2008), Fritz, G. (2008), Kutrovátz, G. (2008), Lessl, T. M. (2008), Machamer, P., Pera, M. & Baltas, A. (Eds. 2000), Marras, C. & Euli, E. (2008), Pera, M. (1994), Regner, A. C. (2008), Saim, M. (2008), Woods, J. H. (1992), Zemplén, G. (2008)

### **[12.4] Persuasion**

Baessler, J. E. & Burgoon, J. K. (1994), Bowker, J. K. & Trapp, R. (1992), Hample, D. & Benoit, P. (1999), Hample D. & Dallinger, J. (1986, 1987, 1991), Hample, D., Paglieri, F. & Na, L. (2011), Hoeken, H. (2001), Hoeken, H. & Hustinx, L. (2009), Hoeken, H., Timmers, R. & Schellens, P. J. (2012), Hornikx, J. M. A. (2005), Hornikx, J. & Best, J. de (2011), Hornikx, J. & Hoeken, H. (2007), Kline, S. L. (1995), O'Keefe, D. J. (2006), Sanders, J. A., Gass, R. H. & Wiseman, R. L. (1991), Schreier, M. N., Groeben, N. & Christmann, U. (1995), Šorm, E., Timmers, R. & Schellens, P. J. (2007), Voss, J. F., Fincher-Kiefer, R., Wiley, J. & Ney Silfies, L. (1993)

### **[12.5] Argumentative turn in psychology**

Hahn & Hornickx (2012), Hahn, Oaksford, Bonnefon & Harris (2011), Mercier (2011, 2012), Mercier & Sperber (2011), Palczewski, Fritch & Parrish (2012), Santibáñez Yañez, C. (2012), Schwarz, Neuman & Biezuner (2000), Schwarz, Neuman & Ilya, M. (2003), Sperber (2000, 2001)

### **[12.6] Nordic countries**

Aarnio, A. (1987), Adelswärd, V. (1987, 1988, 1991), Adelswärd, V., Aronsson, K. & Linell, P. (1988), Andersson, J. & Furberg, M. (1974), Bengtsson, M. (2011), Björnsson, G., Kihlbom, U. & Ullholm, A. (2009), Breivega, K. R. (2003), Brumark, Å. (2007), Collin, F., Sandøe, P. & Stefansen, N. C. (1987), Engdahl, E., Glang, M. & O'Brien, A. (2011), Eriksson, L. (1998), Evers, J. (1970), Føllesdal, D., Walloe, L. & Elster, J. (1986), Frumęşelu, M. D. (2007), Gabrielsen, J. (2003,

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## [12.7] German-speaking areas

Apel, K. O. (1988), Apeltauer, E. (1978), Berk, U. (1979), Bose, I. & Gutenberg, N. (2003), Deimer, G. (1975), Depperman, A. & Hartung, M. (2003), Frixen, G. (1987), Gerhardus, D., Kledzig, S. M. & Reitzig, G. H. (1975), Grewendorf, G. (1975, 1980), Gruber, H. (1996), Gutenberg, N. (1984, 1987), Habermas, J. (1971, 1973, 1981, 1991), Hannken-Iljjes, K. (2006, 2007, 2011), Herbig, A. F. (1992), Hoppmann, M. (2012), Kienpointner, M. (1991, 1992, 1993, 1996), Kindt, W. (1988, 1992a, 1992b), Klein, J. (1987), Kopperschmidt, J. (1975, 1976a, 1976b, 1977, 1978, 1980, 1987, 1989a, 1989b, 1990, Ed. 1990, 1991, 1995, Ed. 2006), Kraus, M. (2006, 2007, 2012), Leeten, L. (2011), Lueken, G.-L. (1991, 1992, 1995), Luettich, E. W. B. (2007), Lumer, C. (1990, 1991, 2005b, 2011),

Mengel, P. (1991, 1995), Öhlschläger, G. (1979), Rehbein, J. (1995), Sandig, B. & Püschel, U. (Eds. 1992), Schank, G. & Schwittala, J. (1987), Schanze, H. (Ed. 1974), Schwittala, J. (1987), Strecker, B. (1976), Ueding, G. & Jens, W. (Eds. 1992, 1994), Volquardsen, B. (1995), Wohltrap, H. (1977, 1987, 1990, 1991, 1995, 2009), Zillig, W. (1982)

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Braet, A. (1979–1980, 1987, 1995, 1996, 1999, 2004, 2007), Braet, A. & Schouw, L. (1998), Drop, W. & de Vries, J. H. L. (1974), Hastings, A. C. (1962), van den Hoven, P. J. (1984, 2012), Schellens, P. J. (1985, 1991), Schellens, P. J. & de Jong, M. (2004), Schellens, P. J. & Verhoeven, G. (1988)

## [12.9] French-speaking areas

### *France*

Breton, P. (1996), Charaudeau, P. (1992, 2008, 2011), Demaître-Lahaye, C. (2011), Dichy, J. (2003), Douay-Soublin, F. (1990a, 1990b, 1994a, 1994b), Doury M. & Traverso, V. (2000), Doury, M., Plantin, C. & Traverso, V. (Eds. 2000), Dufour, M. (2008, 2010), Dumarsais, C. C. (1988), Eabrasu, M. (2009), Eemeren, F. H. van & Grootendorst, R. (1996), Fontanier, P. (1968), Maingueneau, D. (1994, 1996), Raccah, P.-Y. (2006, 2011), Reboul, O. (1988, 1990, 1991), Spranzi, M. (2004a, 2004b, 2011), Vignaux, G. (1976, 1988, 1999, 2004), Woods, J. & Walton, D. N. (1992)

### *Switzerland*

Adam, J.-M. (2004), Adam, J.-M. & Bonhomme, M. (2003), Auchlin, A. (1981), Bonhomme, M. (1987, 1998, 2005, 2006), Burger, M. (2005), Burger, M., Jacquin, J. & Micheli, R. (Eds. 2011), Burger, M. & Martel, G. (Eds. 2005), Ducrot, O., Bourcier, D., Bruxelles, S., Diller, A.-M., Fouquier, E., Gouazé, J., Maury, L., Nguyen, T. B., Nunes, G., Ragunet de Saint-Alban, L. Rémis, A. & Sirdar-Iskander, C. (1980), Filliettaz, L. & Roulet, E. (2002), Herman, T. (2005, 2008a, 2008b, 2011), Jacquin, J. (2012), Maillat, D. & Oswald, S. (2009, 2011), Micheli, R. (2010, 2012), Moeschler, J. (1985), Oswald, S. (2007, 2010, 2011), Roulet, E. (1989, 1999), Roulet, E., Auchlin, A., Moeschler, J., Rubattel, C. & Schelling, M. (1985), Roulet, E., Filliettaz, L., Grobet A. & Burger M. (2001), Saussure, L. de (2010), Saussure, L. de & Oswald, S. (2009)

### *Canada*

Angenot, M. (1982, 2004), Breton, P. & Gauthier, G. (2011), Gauthier, G. (2004), Martel, G. (2008), Vincent, D. (2009)

### *Belgium*

Barthes, R. (1970), Danblon, E. (2002, 2004, 2005, 2013), Frydman, B. & Meyer, M. (Eds. 2012), Groupe  $\mu$  (1970, 1981, 1992), Meyer, M. (1976, 1982a, 1982b, 1986b, 1988, 2000, 2008)

## [12.10] Italian-speaking areas

Barilli, R. (1969), Bigi, S. (2011, 2012), Canale, D. & Tuzet, G. (2008, 2009, 2010, 2011), Cantù, P. & Testa, I. (2006, 2011), Castelfranchi, C. & Paglieri, F. (2011), Cattani, A[delino] (1990, 1995, 2001), Cattani, A[delino], Cantù, P., Testa, I. & Vidali, P. (Eds. 2009), Cattani, A[nnalisa] (2003, 2007, 2009), Cavazza, N. (2006), D'Agostini, F. (2010, 2011), Eco, U. (1987), Eemeren, F. H. van (2014), Eemeren, F. H. van & Grootendorst, R. (2008), Eemeren, F. H. van, Grootendorst, R. & Snoeck Henkemans, A. F. (2011), Ferrari, A. & Manzin, M. (Eds. 2004), Garavelli, M. B. (1989), Gilardoni, A. (2008), Grasso, F. & Paris, C. (2011), Groupe  $\mu$ . (1970), Gulotta, G. & Puddu, L. (2004), Lausberg, H. (1969), Manfrida, G. (2003), Manzin, M. (2012a, 2012b), Manzin, M. & Puppo, F. (Eds. 2008), Mazzi, D. (2007a, 2007b), Novani, S. (2011a, 2011b), Pera, M. (1991, 1994), Perelman, C. & Olbrechts-Tyteca, L. (1958, 1966), Piazza, F. (2004, 2008), Rubinelli, S. (2009), Rubinelli, S. Nakamoto, K. & Schulz, P. J. (2008), Rubinelli, S. & Zanini, C. (2012), Schulz, P. J. & Rubinelli, S. (2008), Segre, C. (1985), Stati, S. (2002), Tomasi, S. (2011), Valesio, P. (1980), Vincze, L. (2010), Zanini, C. & Rubinelli, S. (2012)

## [12.11] Eastern Europe

### *Poland*

Ajdkiewicz, K. (1965, 1974), Budzynska, K. (2011, 2012), Budzynska, K. & Dębowska, K. (2010), Budzynska, K., Dębowska-Kozłowska, K., Kacprzak, M. & Załęska, M. (2012), Budzynska, K. & Kacprzak, M. (2008), Budzynska, K., Kacprzak, M. & Rembelski, P. (2009), Budzynska, K. & Reed, C. (2012), Chesnevar, J. McGinnis, Modgil, S., Rahwan, I., Reed, C., Simari, G., South, M., Vreeswijk, G. A. W. & Willmott, S. (2006), Dębowska, K. (2010), Dunin-Kęplisz, B., Strachocka, A., Szałas, A. & Verbrugge, R. (2012), Dunin-Kęplisz, B. & Verbrugge, R. (2010), Gentner, D. (1983), Hołówka, T. (2005), Jaśkowski, S. (1948), Kamiński, S. (1962), Korolko, M. (1990), Koszowy, M. (2004, 2011, 2013), Lichański, J. Z. (1992), Łoziński, P. (2011, 2012), Łuszczewska-Romahnowa, S. (1966), Marciszewski, W. (1969), Reed, C. & Rowe, G. (2004), Selinger, M. (2005, 2010, 2012), Skulska, J. (2013), Suchoń, W. (2005), Szymanek, K. (2001, 2009), Szymanek, K., Wieczorek, K. & Wójcik, A. S. (2004), Tarski, A. (1995), Tokarz, M. (1987, 1993, 2006), Wasilewska-Kamińska, E. (2013), Wieczorek, K. (2007), Yaskorska, O., Kacprzak, M. & Budzynska, K. (2012), Załęska, M. (2011, 2012, Ed. 2012), Ziemiński, Z. (1955), Ziomek, J. (1990)

### *Hungary*

Aczél, P. (2009, 2012), Kertész, A. & Rákosi, C. (2009), Komlósi, L. I. (1990, 1997, 2003, 2006, 2007, 2008), Komlósi, L. I. & Knipf, E. (1987), Komlósi, L. I. & Tarrósy, I. (2010), Kutrovátz, G. (2010), Margitay, T. (2004), Simonffy, Z. (2010), Tarnay, L. (1982, 1986, 1990, 1991, 2003), Zemplén, G. A. (2008, 2011)

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Bregant, J. & Vezjak, B. (2007), Grabnar, B. (1991), Žagar, I. Ž. (1991, 1995a, 1999, 2000, 2002, 2008, 2010, 2011), Žagar, I. Ž. & Grgič, M. (2011), Žagar, I. Ž. & Schlamberger Brezar, M. (2009), Zidar Gale, T., Žagar, I. Ž. & Žmavc, J. (2006), Žmavc, J. (2008a, 2008b, 2012)

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Hasanbegović, J. (1988), Kišiček, G. & Stanković, D. (2011), Nikolić, D. & Tomić, D., (2011), Škarić, I. (2011), Visković, N. (1997)

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Alexandrova, D. (1984, 1985, 1997, 1999, 2006, 2008), Apostolova, G. (1994, 1999, 2011, 2012), Bakalov, G. (1924), Eemeren, F. H. van & Grootendorst, R. (2006, 2009), Lewiński, M. (2010a, 2010b), Mavrodieva, I. (2010), Perelman, C. (1968, 1969, 1974, 1979b), Perelman, C. & Olbrechts-Tyteca, L. (1969), Polya, G. (1968), Radeva, V. (2000, 2006), Sivilov, L. (1981, 1993), Spassov, D. (1980), Stefanov, V. (2001, 2003), Stefanova, N. (2012), Toshev, A. (1901), Vas(s)il(i)ev, K. (1989), Vedar, J. (2001)

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Constantinescu, M., Stoica, G. & Uță Bărbulescu, O. (Eds. 2012), Dascălu Jinga, L. (2002), Eemeren, F. H. van & Grootendorst, R. (2010), Ganea, A. (2011, 2012), Ganea, A. & Gâță, A. (2009, 2010), Gâță, A. (2007, 2010), Houtlosser, P. (1998), Iețcu, I. (2006), Iețcu-Preoteasa, I. (2006), Ionescu Ruxândoiu, L. (2008, 2010), Marga, A. (1992, 2009, 2010), Mazilu, S. (2010), Muraru D. (2010), Perelman, C. & Olbrechts-Tyteca, L. (1969), Sălăvăstru, C. (2003), Scripnic, G. (2011, 2012a, 2012b), Tuțescu, M. (1986, 1998), Zafiu, R. (2003, 2010)

*Macedonia*

Dimiškovska [Trajanoska], A. (2001, 2006, 2009, 2010, 2011), Eemeren, F. H. van, Grootendorst, R. & Snoeck Henkemans, A. F. (2006a), Memedi, V. (2007, 2011), Miovska-Spaseva, S. & Ačkovska-Leškvska, E. (2010)

**[12.12] Russia and other parts former USSR***Armenia*

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